

Dear Reader,

Welcome to Volume 10 of RK Times! This edition celebrates our achievements across Great Kapital, RK World Infocom, Valuecart, and RK Trust. From industry events and leadership sessions to CSR milestones and record-breaking operations, it's been a quarter of impact and inspiration. We also welcomed new board members and strengthened our talent pipeline. Here's to continued growth, collaboration, and purpose-driven success!

Editor,
RK Times



Welcoming New Advisory Board Member

Gopalakrishnan Sankar

Gopalakrishnan Sankar is the CEO of Reliance Footprint with over 25 years in retail and international business. An IIM Ahmedabad alumnus, he has led major brands like Tesco and Arvind Mills and currently oversees 200+ stores across India.

MISSION: FRESH MINDS @RK FAMILY

RKWI Scouting Emerging Leadership Talent from Premier B-Schools

As part of its strategic talent acquisition agenda, RKWI launched a high-impact campus recruitment program aimed at the top business schools across India.

Designed to engage high-potential candidates for both full-time and internship opportunities, this aims to strengthen the organization's future leadership pipeline.

The hiring campaign spanning top-tier institutions including IIM Udaipur, IIM Visakhapatnam, NMIMS Mumbai, IIM Trichy, IIM Shillong, IIM Kozhikode, and MDI Murshidabad garnered an enthusiastic response, with approximately 620 students applying for various roles.



BUSINESS UPDATES

Great Kapital Demonstrates Trade Finance Leadership at GTR India 2025



At the GTR India 2025 conference, Great Kapital stood out not just for its solutions but for its genuine engagement. The team connected with CFOs and Treasury Heads, gaining firsthand insights into trade finance challenges. With advisor Prakash Nedungadi's support, they reinforced their commitment to transforming India's trade ecosystem through innovative financing.

The GK team did a fantastic job—kudos to them! I met several CFOs, Treasury, and Trading Managers from top banks, including GK clients like ABG, UltraTech, Tata, Mahindra, and JSW. Those familiar with GK praised our unique solutions and strong service orientation.

HSBC's Trading Head, Chiragi, even introduced us to other banks like Kotak. UltraTech's senior manager expressed interest in exploring more ways to work with us. Many attendees who hadn't heard of GK were very impressed and eager to learn more.

The team made a strong impact—now it's time to convert those leads!



Prakash Nedungadi
Advisory Board Member

MILESTONES

RKWI Averages 600,000 Units/Day Across FMCG Portfolio

MSME brand Happi Planet scaled 5x in just 5 months (from ₹50L to ₹2.5Cr monthly GMS) by identifying whitespace opportunities, refining pricing strategy, and launching top-selling natural cleaners.

In Q1'25, RKWI partnered with Patanjali to launch the Dant Kanti 800g combo at a market-best price hitting 60K+ Units/month within three months, it hit 60K+ units/month making it HPC's #1 bestseller and securing a robust exclusive partnership ahead of the festive season.

Powering fashion forward: Westbury Sets New E-Com Benchmark

A record-breaking day for Westbury — 27,000 orders shipped!

Westbury's logistics excellence shined with Myntra dispatches averaging at just **1.9 hours**.

Brands **W** and **Aurelia** soared through e-commerce rankings cashing in on this blazing fast fulfillment.

EMPLOYEE ENGAGEMENT

Smashing Success: RKWI's Second Inter-Entity Badminton Championship

As part of its vibrant employee engagement calendar, RK World Infocom brought together teams from across RK Group across multiple categories in the 2nd Inter-Entity Badminton Championship on 4th April 2025.

The courts were abuzz with enthusiasm, healthy competition, and camaraderie. From smashing rallies to team cheers, the championship exemplified the group's commitment to team building and well-being, collaboration, and a shared culture of active engagement.

A big shoutout to all the participants for making it a memorable day of sportsmanship and team spirit!



Celebrating Women's Day Across RK Group

RK Group marked International Women's Day 2025 with energy and pride across all entities. The day featured inspiring talks, fun games, heartfelt appreciation, and thoughtful gifts — all celebrating the strength, resilience, and leadership of women in our workplaces.

From heartfelt conversations to moments of cheer, the celebrations reflected our commitment to inclusivity and empowerment. The celebrations honored the strong women who anchor our culture and drive our success every single day.

Here's to the incredible women of RK Group — you inspire us every day.



Vineeta Singh Shares Entrepreneurial Insights @ RK World Infocom

On May 15th, 2025, RK World Infocom hosted **Vineeta Singh**, CEO & Co-Founder of **SUGAR Cosmetics**, for an inspiring session. Speaking about her entrepreneurial journey—from early struggles to building a top beauty brand—she highlighted the importance of resilience, consistent investment in team building, and long-term vision.

Her empowering message centre staging women in the workforce resonated deeply, leaving the team motivated and uplifted.



Dr. Priyadarshini Jain Shares Expert Insights on Endoscopy on Tomato FM

On 25th May 2025, Dr. Priyadarshini Jain, daughter of our Chairman, spoke on Tomato FM about “Complete Guidance on Endoscopy.”

She shared expert knowledge on the procedure, its role in early diagnosis, and patient care.

Her session reflected both medical excellence and RK family pride.



एन्डोस्कोपी विषयी
संपूर्ण मार्गदर्शन

डॉ. प्रियदर्शिनी जैन

रविवार दि : 25 मे 2025
सकाळी 10:00 ते 12:00 वा.

Tomato FM

LEARNING AND DEVELOPMENT

Strengthening collaborative Work Culture

On March 21, 2025, ValueCart hosted a focused workshop on **Collaboration and Communication** led by Indrani Nath from Ripples Learning.

This session enabled the team to gain better clarity on roles & responsibilities, build stronger teamwork systems collectively and improve their communication quality for more efficient conflict resolution.



RKWI Kicks Off Industry Insights Series with Nielsen

As part of the L&D Big Rock initiative, RK World Infocom partnered with Nielsen to host its first market insights session, offering a deep dive into FMCG trends for H2 2024. Marking a strong start for boosting internal capabilities and strategic understanding, the session gave the team valuable actionable insights across key categories.



Trainings Conducted: Westbury

- Customer Support – Focused on communication skills and email etiquette to enhance client interaction and service quality.
- Team Building – Employees engaged in cross-functional group activities to strengthen collaboration and teamwork.

These trainings play a vital role in building organizational capacity by equipping teams with essential soft skills and fostering a culture of cooperation—both critical for long-term success and agility.



Grand Opening of Bangalore's New Luxury Fashion Destination

The Collective, alongside Mr. Ramesh Kumar Shah, hosted the grand opening of Bangalore's newest luxury fashion destination on **May 24th at Phoenix Mall of Asia**.

This launch marks an exciting new chapter in premium retail for the city.



REWARDS AND RECOGNITION

Amazon India's leadership acknowledged Valuecart's pivotal role in shaping ecommerce in India and presented them with an award for their exceptional performance over the past year at a special interaction with Mr. Amit Agarwal



Cars24 celebrated the accomplishments of teams from **GT Mall Hub, Vaishali Hub,** and the **Head Office** during an engaging R&R event. The evening was filled with enthusiasm, appreciation, and team spirit — kudos to all the Autonauts!



CSR INITIATIVES

Valuecart supported free eye surgeries and cancer treatments for underprivileged patients at **Baptist Hospital, Bangalore**. The team's visit, led by **Sonal Shah**, was received with deep gratitude and warmth.



The Shadwal Gau Upashray, inaugurated on **October 30, 2024**, began operations on **April 24, 2025**, providing sanctuary to stray and village animals. With daily care for 40–50 animals, it stands as a symbol of Ahimsa, offering free shelter, clean water, and nutritious fodder.



On **April 21st, RK Trust** hosted **Rajasthan's Education Minister, Shri Madan Dilawar**, in Bangalore for impactful discussions on advancing government school education. The session highlighted RK Trust's initiatives in model schooling and mobile learning.



In collaboration with the **Teacher Training Foundation, RK Trust** welcomed **Mrs. Gina Menon from London** to lead a four-month spoken English program in **Kalandri**. Her interactive sessions significantly improved students' confidence and fluency, marking a meaningful step in rural education.



In Memoriam

We remember Mr. Sarbajit Ghose with heartfelt admiration. A respected board member and guiding light for the RK Group and The Jain Foundation, his wisdom and compassion left an indelible mark on everyone who knew him.

He lived a life rooted in noble values, touching countless lives with his kindness and strength.

We extend our deepest condolences to his family. May his soul rest in eternal peace.



Thought For The Month

"You aren't strong by fighting others, but by controlling yourself" - Leo Tolstoy