

Note From The Chairperson

I will be honest. There are days when the scale of what we are building hits me all at once and I do not have words for it. Not because it is complicated or because I'm short of words, but because it is extraordinary. And this feeling gets to you when you know your team is growing and so are you.

Growth does something to you. It encourages you before it celebrates you. Every number we have crossed, every market we have entered, every goal we have exceeded, none of it happened in a boardroom alone. It happened in the hands and minds of people who believed in something beyond the board room and chose it day after day.

I have seen this organisation attract individuals who could have gone anywhere and they chose us. That tells me something. It tells me that what we are building here has meaning. It has a pull. And that pull is only getting stronger.

The real story is still ahead of us. And I truly cannot wait to see what it holds, but till then- I am enjoying it as it unfolds.

-Ramesh Kumar Shah

BUSINESS UPDATES

ValueCart

Expanding Horizons: Marketplace Growth & Global Partnerships

Valuecart successfully launched operations on Flipkart, expanding its marketplace reach and enabling sellers to tap into one of India's largest eCommerce platforms. Further strengthening our global seller network, we onboarded Auxmir, an international seller from China.

Operational Excellence: Customs & Compliance

The Valuecart Customs and Compliance team maintained exceptional regulatory standards this quarter.

Compliance Achievements:

- BIS, WPC & Other Certifications: 100% Compliance
- HSN Classification Accuracy: 98% Compliance

Shipment Clearance Performance:

- Air Courier & Air Cargo: 97% cleared within 4 days
- Sea Shipments: 95% cleared within 5 days

The team also extensively supported sellers in facilitating BIS certification applications and trademark registrations.

Westbury

Over the past months, the Westbury team has maintained its focus on sustainable and consistent growth. With strong cross-team collaboration, the business has continued its steady forward trajectory while exploring smarter ways of working.

A key initiative during this period has been the evaluation of multiple vendors for photoshoots, alongside a phased plan to introduce AI-driven tools to enhance and streamline the creative production process.



Robust Kommerce

The **Annual Business Conference 2026** brought together teams from across India for the first time, alongside Myntra brand representatives for Mango, Nautica, and Next. This vibrant gathering delved into market and consumer insights, plus execution learnings beyond the numbers. Each region's unique customer perspective sharpened strategies—driving better assortments, replenishment, elevated retail standards, and a performance-driven blueprint for growth through excellence across all verticals.

Anchored by the founding values of discipline, a dedicated team geared for excellence and strong leadership- 2026 focuses on our goal to become India's most trusted and scalable offline retail growth partner for global fashion and lifestyle brands.



Great Kapital

Strengthening its working capital ecosystem presence and expanding our market footprint, Great Kapital added three major clients. Visibility soared through key events: GTR 2025 (Mumbai), Citi Treasury & Finance Conference as Citi's Fintech Partner (Umaid Bhavan Palace, Jodhpur), and ETCFO Leadership Summit 2026 (Mumbai).

Client feedback has honed our tailored solutions for evolving working capital and compliance challenges in complex financial ecosystems. New frameworks include

- ASP vendor aggregation for scalable financing across networks.
- Structured manpower vendor solutions for seamless compliance and cash flows.
- Transportation programs aggregating RCM vendor bases for efficient transporter management.

Discussions also highlight opportunities in funding marketing spends and IT services procurement.



RK Worldinfocom

Estée Lauder Brand Launch

This quarter, RKW launched the leading global beauty brand Estée Lauder.

This launch marks another milestone in expanding the company's market footprint and reinforcing its position and strength in the industry.



Campus Hiring Initiative

RK Worldinfocom Pvt. Ltd. (RKW) continued its campus hiring initiative by engaging with premier management institutes including IIM Lucknow, IIM Udaipur, IIM Shillong, IIM Kashipur, IIM Tiruchirappalli, NMIMS Mumbai, and FMS Delhi.

Attracting high-potential talent for full-time and internship roles, the initiative received strong participation and helped strengthen the future talent pipeline while building lasting relationships with leading business schools across India.



TEAM ENGAGEMENT

Westbury

In January, the team participated in an upskilling training on Advanced Excel and Macros. The session strengthened capabilities in report generation, data management, and workflow automation — skills that are already improving day-to-day efficiency.



Great Kapital

Team Development: Organisational growth at Great Kapital is driven by continuous learning and collaboration. Many sessions focused on leveraging Artificial Intelligence to enhance productivity and operational efficiency were conducted, helping the team adapt to a rapidly evolving technology landscape and exploring automation tools such as *n8n* and *Claude*-based workflows, enabling the team to experiment with frameworks that can streamline internal processes.

RKW: Organisational Level Review (OLR)

RKW conducted an annual Organisational Level Review, where leaders came together to evaluate employee performance and discuss growth opportunities. Through initiatives such as Individual Development Plans (IDPs), mentorship programmes, and promotion case presentations, employee contributions are recognised and showcased. This process identifies high-potential talent and supports career growth within the organisation



Badminton Championship



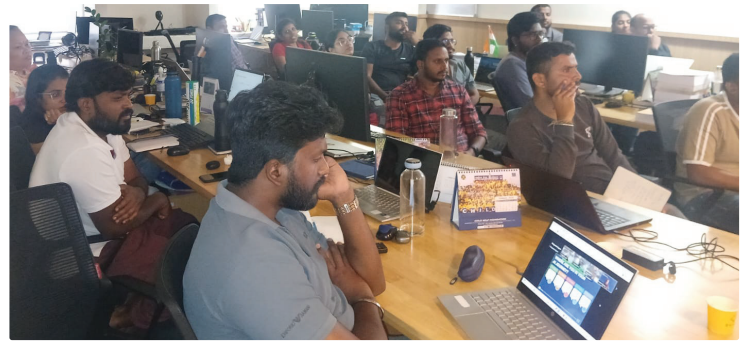
Leadership Development

Pooja Agarwal, VP – Growth & Partnerships, successfully completed an Executive Education Programme at IIM Bangalore — a milestone reflecting the organisation's commitment to fostering continuous learning and strengthening leadership perspectives.



Valuecart: AI Training

Two AI training sessions were conducted for employees by Mr. Shrinivas and Ms. Sonal Shah, covering practical applications of AI in business operations, productivity tools, automation of routine tasks, and building AI agents for individual task automation.



The RK group Badminton Championship added yet more energy and fun to a lively quarter- we witnessed exciting rallies and unforgettable moments.



The camaraderie and team spirit were unmatched and saw stellar performances by many teammates across categories.

Celebrations

Holi Festivities

All our offices burst into color with Holi festivities, featuring vibrant colours, sweets and festivities that sparked joy and unity, reflecting the vibrant culture and team bonding.



Women's Day

International Women's Day was yet another occasion for us to celebrate our amazing women leaders and teammates. RK group celebrated the occasion with inspiring exchanges, leadership spotlights, and a heartfelt tribute to the trailblazing women that drive us to success everyday.



RK Trust

Farmer Empowerment Through Food Processing

What began as a small dream to support farmers has become a meaningful reality. Through food processing training, RK Trust is helping farmers add value to their produce and build stronger, more sustainable livelihoods.



Bringing Global Excellence to Sirohi Schools

In one of its latest CSR initiatives, RK Trust brought Harvard-level mentorship to schools in Sirohi. Following the inauguration of a new NCC room by RK Shah, global scholars inspired students to align national service with international standards of excellence.



Valuecart Outreach at Shivarampura School

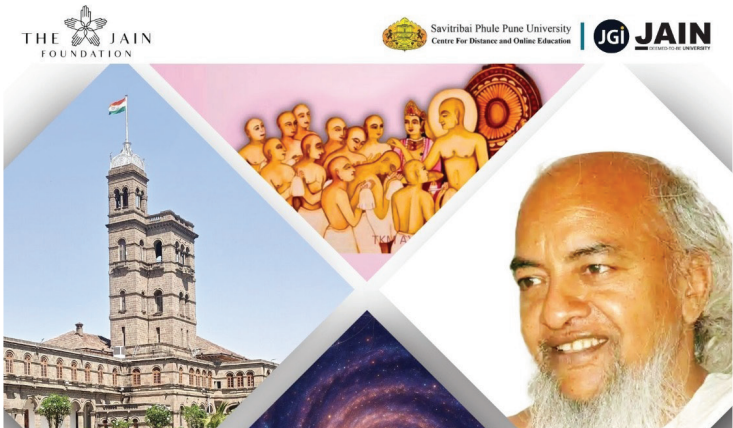
On 9th January 2026, the Valuecart team conducted a CSR outreach programme at Shivarampura Government School in Tumkur District. The team distributed academic essentials, facilitated interactive learning sessions and games, and engaged with students from standards 1 to 5, positively impacting 18 young learners.



The Jain Foundation

International Conference in Pune

Under its Jain Shala vertical, The Jain Foundation has conducted over 420 sessions on Gandharvaad, guided by Jain Panyas Shri Dr. ArunVijay Maharaj Ji. Building on this journey, the Foundation co-partnered an International Conference at Savitribai Phule Pune University alongside esteemed institutions including JAIN Deemed University (Bengaluru), Shri Mumbai Jain Yuvak Sangh, Shree Aadinath Society Jain Temple Trust, and Shree Mahavir Research Foundation.



Digital Fasting Campaign

The Jain Foundation's Digital Fasting initiative received media recognition, with the team being interviewed by Hind Sagar Prahari, an official news and entertainment YouTube channel. The Foundation has been running this campaign in various formats every year since 2022, and last year marked another milestone with the launch of an official Digital Fasting Handbook.



5th International Conference in Ahmedabad

The Digital Fasting Handbook was formally launched on an international platform at the 5th International Conference in Ahmedabad, marking a proud moment for the Foundation.



Quote:

"The best way to predict the future is to create it" - Abraham Lincoln